

Message Text

UNCLASSIFIED

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ACTION COME-00

INFO OCT-01 AF-08 ISO-00 EB-07 DODE-00 /016 W

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P 101115Z MAY 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC PRIORITY 4790

UNCLAS LAGOS 05382

E.O. 11652: N/A

TAGS: BEXP, BTRA, NI

SUBJECT: PRODUCT OPPORTUNITY - NIGERIAN ARMY TRUCK SALE
INSPECTION VISIT

REF: STATE 111042

1. PROMPT AND COMPREHENSIVE REPLY APPRECIATED.
2. JIBRIL AGREES DELAY TO FIRST WEEK JUNE. ITINERARY LATER.
JIBRIL HAS NO RPT NO INTENTION NOR POWER CHANGE SPECIFICATIONS.
3. WHEN CONTRCTING FIRMS RE ABOVE, WOULD APPRECIATE:

A. INFORMING THEM THAT JIBRIL ALSO INTERESTED IN
"POSSIBILITY OF PROCURING MOBILE CONVEYOR BELTS FROM
COMPANIES BEING VISITED". HE EXPLAINS HE MEANS TOWED,
MOVING RAMPS TO LOAD AND UNLOAD THE TRUCKS, SIMILAR TO
DEVICES USED TO LOAD AND UNLOAD AIRPLANE LUGGAGE.

B. OBTAINING FROM FORD AND MACK SOME IDEA OF WHEN THEY
MIGHT BE ABLE ACKNOWLEDGE RECEIPT OF OR RESPONDE TO LAGOS
4953 WHICH TRANSMITTED TO THEM (INFO TO USDOC) NIGERIAN
ARMY LETTER DTD APRIL 22 REQUESTING THEM TO ESTABLISH VEHICLE
SERVICING FACILITIES IN NIGERIA FOR THESE VEHICLES. (FYI:
AM GENERAL RESPONDED BY TELEX THAT ITS NIGERIAN DISTRIBUTOR,
RUTAM, ALREADY HAS PLANS FOR MAINTENANCE FACILITIES AND
ANTICIPATES LITTLE DIFFICULTY IN SATISFYING ARMY'S REQUEST.
END FYI).

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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Margaret P. Grafeld
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